

The Business Of Love

Work for Money, Design for Love - David Airey
2012-10-26

Unlike other dry business books, this refreshing, straightforward guide from Logo Design Love author and international designer David Airey answers the questions all designers have when first starting out on their own. In fact, the book was inspired by the many questions David receives every day from the more than 600,000 designers who visit his three blogs (Logo Design Love, Identity Designed, and DavidAirey.com) each month. How do I find new clients? How much should I charge for my design work? When should I say no to a client? How do I handle difficult clients? What should I be sure to include in my contracts? David's readers—a passionate and vocal group—regularly ask him these questions and many more on how to launch and run their own design careers. With this book, David finally answers their pressing questions with anecdotes, case studies, and sound advice garnered from his own experience as well as those of such well-known designers as Ivan Chermayeff, Jerry Kuyper, Maggie Macnab, Eric Karjaluoto, and Von Glitschka. Designers just starting out on their own will find this book invaluable in succeeding in today's hyper-networked, global economy.

[The Business of Love](#) - Charley Clarke
2023-02-22

The only thing worse than fake marrying a woman for a job is falling in love with her! An opposites-attract lesbian romance that puts the ache in fake relationship. Driven, reserved businesswoman Mackenzie Watson has one goal—take over her family company and secure her little sister's future. The only wrinkle is her late grandmother's decree that her company's CEO must be married. Adding marriage into Mack's well-ordered life is a recipe for disaster. Her oh-so-logical solution? She'll just hire a woman to be her wife for a year. Besides, maybe a little chaos is exactly what she needs... Enter Taylor Sutton, the woman Mack accidentally stood up for a date six months ago. With a mountain of

college debt, the barista could seriously use the money that comes with playing Mack's wife. The big hitch—so to speak—is that her new wife is pretentious and arrogant and Taylor can't stand even being in the same room with her. God, Taylor pities anyone who'd fall in love with annoying, gorgeous Mack Watson and her kissable lips. Wait, what?

This Business of Love - Elizabeth Stephenson
2022-10-28

When Jasper Ramsey, the sixth Duke of Wexcombe, demands a meeting with his London wharf tenant L.K. Russell, there is only one problem—L.K. Russell is a woman. Set in early 19th century England, the story of Louisa and Jasper highlights the emerging revolutionary concepts of women's rights and independence, an uncommon twist to the Regency Era romance genre. Louisa operates a successful import/export business from her estate in Sussex; Jasper is a wealthy peer, driven by duty and used to having his own way. At their first calamitous meeting there is little upon which their heads agree—their hearts, however, are another matter. Jasper is smitten, despite his best efforts to avoid romantic entanglement. Louisa knows that giving in to her growing desire will compromise her reputation. Further, marriage would jeopardize her business interests and her inheritance. Nevertheless, the couple hesitantly embark on a romantic romp which includes a battle of the sexes disguised as a fishing competition, an impromptu poetry recital, and a dunk in the muddy Thames as a means of revenge. Their family and friends are cheering them on. But will Louisa risk her independence and follow her heart? And will Jasper finally realize that he is free to choose love over obligation?

Lovability - Brian de Haaff 2017-04-25

Love is the surprising emotion that company builders cannot afford to ignore. Genuine, heartfelt devotion and loyalty from customers — yes, love — is what propels a select few companies ahead. Think about the products and

companies that you really care about and how they make you feel. You do not merely like those products, you adore them. Consider your own emotions and a key insight is revealed: Love is central to business. Nobody talks about it, but it is obvious in hindsight. *Lovability: How to Build a Business That People Love and Be Happy Doing It* shares what Silicon Valley-based author and Aha! CEO Brian de Haaff knows from a career of founding successful technology companies and creating award-winning products. He reveals the secret to the phenomenal growth of Aha! and the engine that powers lasting customer devotion — a set of principles that he pioneered and named The Responsive Method. *Lovability* provides valuable lessons and actionable steps for product and company builders everywhere, including:

- Why you should rethink everything you know about building a business
- What a product really is
- The magic of finding what your customers truly desire
- How to turn business strategy and product roadmaps into customer love
- Why you should chase company value, not valuation
- Surveys to measure your company's lovability

Brian de Haaff has spent the last 20 years focused on business strategy, product management, and bringing disruptive technologies to market. And in preparation for writing this book, he interviewed well-known startup founders, product managers, executives, and CEOs at hundreds of name brand and agile organizations. Their experiences, along with headline-grabbing case studies (both inspiring successes and cautionary tales), will help readers discover how to build something that matters. Much has been written about how entrepreneurs build innovative products and successful businesses, but the author's message is original and refreshing. He convincingly explains that there is a better path forward — a people-first way grounded in love. In a business world that has increasingly emphasized hype over substance and get-big-at-any-cost thinking over profitable and sustainable growth, it's time for a new recipe for company success. Insightful, thought-provoking, and sometimes controversial, *Lovability* is the book that you turn to when you know there has to be a better way.

Big Business - Tyler Cowen 2019-04-09
An against-the-grain polemic on American

capitalism from New York Times bestselling author Tyler Cowen. We love to hate the 800-pound gorilla. Walmart and Amazon destroy communities and small businesses. Facebook turns us into addicts while putting our personal data at risk. From skeptical politicians like Bernie Sanders who, at a 2016 presidential campaign rally said, "If a bank is too big to fail, it is too big to exist," to millennials, only 42 percent of whom support capitalism, belief in big business is at an all-time low. But are big companies inherently evil? If business is so bad, why does it remain so integral to the basic functioning of America? Economist and bestselling author Tyler Cowen says our biggest problem is that we don't love business enough. In *Big Business*, Cowen puts forth an impassioned defense of corporations and their essential role in a balanced, productive, and progressive society. He dismantles common misconceptions and untangles conflicting intuitions. According to a 2016 Gallup survey, only 12 percent of Americans trust big business "quite a lot," and only 6 percent trust it "a great deal." Yet Americans as a group are remarkably willing to trust businesses, whether in the form of buying a new phone on the day of its release or simply showing up to work in the expectation they will be paid. Cowen illuminates the crucial role businesses play in spurring innovation, rewarding talent and hard work, and creating the bounty on which we've all come to depend.

Brand Admiration - C. Whan Park 2016-10-03
Brand Admiration uses deep research on consumer psychology, marketing, consumer engagement and communication to develop a powerful, integrated perspective and innovative approach to brand management. Using numerous real-world examples and backed by research from top notch academics, this book describes how companies can turn a product, service, corporate, person or place brand into one that customers love, trust and respect; in short, how to make a brand admired. The result? Greater brand loyalty, stronger brand advocacy, and higher brand equity. Admired brands grow more revenue in a more efficient way over a longer period of time and with more opportunities for growth. The real power of *Brand Admiration* is that it provides concrete, actionable guidance on how brand managers can

make customers (and employees) admire a brand. Admired brands don't just do the job; they offer exactly what customers need (enabling benefits), in way that's pleasing, fun, interesting, and emotionally involving (enticing benefits), while making people feel good about themselves (enriching benefits). Providing these benefits, called 3 Es, is foundational to building, strengthening and leveraging brand admiration. In addition, the authors articulate a common-sense and action based measure of brand equity, and they develop dashboard metrics to diagnose if there are any 'canaries in the coal mine', and if so, what to do next. In short, Brand Admiration provides a coherent, cohesive approach to helping the brand stand the test of time. A well-designed, well-managed brand becomes a part of the public consciousness, and ultimately, a part of the culture. This trajectory is the fruit of decisions made from an integrated strategic standpoint. This book shows you how to shift the process for your brand, with practical guidance and an analytical approach.

How to Love Your Business - Nicole Lewis-Keeber 2021-04-16

What does it mean to have a business that you love and that loves you back? As a business therapist, Nicole sees business owners and entrepreneurs every day who are stressed out by their businesses feel alone, unsupported and overwhelmed by their schedules. No one drops their personal baggage at the door when they start a business. In fact, starting a business means entering into a relationship, just like a friendship or romance. And just like in human-to-human relationships, if we don't set clear boundaries, and work to practice them mindfully, we're bound to default into toxic behaviors from our past. In other words, we bring our emotional challenges into our businesses with us, and when we ignore this, we get in trouble. In this book, Nicole shares her story of how she almost gave up on her business and dreams when she realized that she had created a business that was demanding and demeaning instead of loving and supportive. If you had trauma in your childhood it will impact all your relationships-and that includes the relationship that you're building with your business. We recreate patterns that we grow up with because they feel familiar and because

we've been taught to compartmentalize our lives and drop our "baggage" at the door when we go to the office or start a business. There's no room for emotions, vulnerability, or mental health problems when it comes to workplaces. But the truth is, you will get more out of your business if you integrate all parts of yourself. Based on her experience of over 18-plus years as a Licensed Clinical Social Worker and therapist, as well as her completion of Brené Brown's The Daring Way(TM) and Dare To Lead(TM) methodologies, Nicole outlines a process to redefine the relationship you have with your business. She'll walk you through how to identify your values so you know when you're in and out of integrity; craft an authentic mission and vision statement; make space for your business; create the boundaries needed for you and your business to thrive; love your inner critic; examine your relationship with money and create an Emotional Sustainability Plan that will act as a compass to help you make aligned daily decisions about your business. All of this so you can make more money, feel more connected to your business and clients as well as have a business that is emotionally sustainable.

The Gift of Passion - A. McClarty 2021-02-10

In the Business of Love - Katie Bachand 2020-08-27

In the Business of Love is a fun and feisty, contemporary romance, that will have you laughing and longing for love the whole way through!

Love is Just Damn Good Business: Do What You Love in the Service of People Who Love What You Do - Steve Farber 2019-09-06

From the bestselling author of The Radical Leap and Greater Than Yourself comes the first book to directly address love as a hard-core business principle that generates measurable results. It's time to toss aside the touchy-feely notions of love in business and acknowledge the real power that it holds. Love is not only appropriate in the context of business, it's the foundation of great leadership. To put it bluntly: love is just damn good business. That's the simple but profound truth that leadership consultant Steve Farber has discovered in his extensive work with Fortune 100 companies and other successful businesses. His game-changing approach to love

as a practical business strategy will help you to:

- Identify your passions—and share them with others
- Create a culture of love at work—and spark innovation, productivity, and joy
- Serve your customers, so they love how you treat them—and have them coming back for more
- Invest time in making personal connections—that are mutually rewarding
- Focus on serving the needs of others—they're going to love it
- Do what you love—and make it your business, so others love it, too

The proven principles you'll find in this book will help you lay the groundwork for a thriving, competitive enterprise. When love is part of your organization's framework and operationalized in its culture, employees and customers feel genuinely valued. Employees who are passionate about the work that they do are more loyal, innovative, creative, and inspired, and that translates to great customer experience. They don't serve others out of obligation, but because of a genuine desire to improve people's lives. And when customers reciprocate by loving your products, your services, and your people, that's when something great happens. That's when you get loyalty. That's when you get raving fans. It's a refreshingly human way of doing business. In addition to Farber's field-tested strategies, you'll find inspiring case studies from a wide range of industries and leaders, revealing self-assessment quizzes, and practical pointers on how to build a corporate culture based on love, the ultimate competitive advantage. At the end of the day, it's just damn good business.

Business & Love - Seny Luhriyani

Introducing "Business and Love" - a captivating collection of poems that delves into the intricate and nuanced relationship between two of the most fundamental aspects of the human experience. Through the power of language and imagery, this anthology brings together the works of some of the most talented and celebrated poets of our time, exploring the themes of love, affection, emotional attachment, passion, relationship and their complex interplay with the world of business and commerce, with ambition and success. From the joys of new love to the heartbreak of failed relationships, from the cut-throat world of corporate ambition to the quiet beauty of everyday moments, the poems in this anthology offer a compelling and insightful

exploration of the human condition in all its complexity. Whether you are a business professional looking to gain new insights into the dynamics of the corporate world, a poetry enthusiast seeking inspiration and connection, or commoners searching for a reference of the meaning of business and love, "Business and Love" is a must-read. So pick up a copy today and experience the transformative power of poetry for yourself.

The Business Case for Love - Marc Cox 2020-04-01

Love it? Hate it? Or, just don't care? How we feel about something dramatically affects how we interact with it. When we feel, we care. When we care, things happen. Companies that are thriving, not just surviving, are much more than a set of ruthlessly efficient and mechanistic processes - they are a social system operated by people for people. The quality of relationships, both inside and outside the organization is a far more important driver of sustainable success or failure than the quality of its control systems. The head is important, but it is the heart that matters most. If you want your customers to be brand ambassadors and your employees to brag about you to their friends, you need them to not just think you're great - you need them to feel you're great. You need them to love you - and for that, you need them to feel that you love them. For over a decade Marc Cox has been helping companies whose toxic cultures, miserable employees, and angry customers have all but destroyed them to rebuild their company spirit, discover the business case for love and build an organization that is wonderful to work for, brilliant to do business with and has the mindset of creating memorable employee and customer experiences. Underpinned by fresh insights and perspectives, robustly tested and refined by the real world experience of working with a wide range of companies and over 2,000 senior executives drawn from all parts of the world, and filled with fascinating and illustrative "love stories" the book will help you to make the business case for love. It will help you to find a more rewarding and invigorating way of working - both emotionally and financially. In short, it shows what happens when the love is put back into business.

How To Fall Back In Love With Your

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Business - Adrian Peck

The Entrepreneur's Journey: A few years ago you started your business, either on your own or with a business partner(s). There's a high chance that you come from a technical background and are good at what you do. You started your own business with great plans and, for a number of years, it has grown well, based on your sheer determination, hard work and passion. In time you have managed to get it over the £1m turnover 'mountain' and you've taken on employees. So what's next? And this is where you've got stuck. The growth of your business has now slowed down, has plateaued or dropped back. Since you started the business has changed considerably, and you've changed with it. When you started out you had a dream about how your life was going to pan out, all the things you were going to do. But the greatest challenge to you now is TIME. Where does it go to? You start every week with great gusto, determined you're going to smash that to-do list; Before you know it, BAM! It's Friday again. As the months roll by you are more worn down and frustrated. Yes, there are some highs but it's not what you really want, and you know you can achieve so much more. You start to look overly forward to weekends and holidays and, before long, you've become an employee. You have lost sight of the reason you started the business, and in the words of Bob Geldof, you "Don't like Mondays". Life is starting to feel a bit like Groundhog Day: every week is filled with unwanted noise and, before you know it, it's the weekend again. You have started to become bored, easily distracted, disinterested and have lost your mojo. If you haven't already, or you have, but not quite realised that you have, you will start to fall out of love with your business. You have started to fall out of love with your business. How do you know? You've lost the passion and drive you once felt. You're bored and easily distracted. You blame the industry, the economy, your competitors or anyone else. You're frustrated and stressed. But there's something else lurking deep inside...The Fear of Failure. Without knowing it you've also developed a fear of failure. You're worried that you have built your business this far and, if you try to change it, it could all come tumbling down and you will lose everything. So, the best thing to do is to bury

your head in the sand and 'pretend/hope/kid yourself' something magical will happen, and it will change. How can I fall back in love with my business? You are not alone. All your feelings, challenges and fears are a normal part of the Entrepreneur's Journey and shared across most £1m-plus growing businesses. Your strength now is to recognise the traits and signs mentioned above and do something about it. By reading and implementing the principles that I'm going to share with you in this book, your business will be easier and more enjoyable to manage. Through focus, better utilisation of your team, and by doing the things you enjoy, you'll achieve the aspirational results you desire and fall back in love with your business. Real results drive wealth and, in turn, you will start to live the dream that your hard work deserves. It's time to stop procrastinating. "Only sh#t happens, everything else you have to make happen." The Seven Steps to SECCCESS® Strategy - Enjoy the journey, it's more important than the destination. Empowerment - You'll only achieve exceptional results through effective teamwork. Control Panel - Know what you want, measure, assess and drive performance. Cash - Your primary goal must focus on generating real cash. Efficiency - Get more for less through constant review and utilisation of technology. Separate - Stand out by adding value to increase the demand and margins. Scale - Always be selling. All supported with Free templates and additional content on my website betterneverstops.global. I hope you enjoy my book and you get to fall back in love with your Business.

Launch (Updated & Expanded Edition) - Jeff Walker 2023-09-26

From the creator of Product Launch Formula, an expanded edition of the #1 New York Times best-selling guide that's helped countless entrepreneurs make millions--now in paperback. "What Jeff Walker teaches in LAUNCH is vital for modern marketing success. You don't need more tactics or tools; you need smart strategy, and that's exactly what this book delivers." -- Marie Forleo, #1 New York Times best-selling author of Everything Is Figureoutable The revised and updated edition of the #1 New York Times bestseller Launch will build your business--fast. Whether you've already got an online business or you're itching to start one, this is a

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recipe for getting more traction and a fast start. Think about it: What if you could launch like Apple or the big Hollywood studios? What if your prospects eagerly counted down the days until they could buy your product? And you could do it no matter how humble your business or budget? Since 1996, Jeff Walker has been creating hugely successful online launches. After bootstrapping his first Internet business from his basement, he quickly developed a process for launching new products and businesses with unprecedented success. And once he started teaching his formula to other entrepreneurs, the results were simply breathtaking. Tiny, home-based businesses started doing launches that brought in tens of thousands, hundreds of thousands, and even millions of dollars. Whether you have an existing business or you're starting from scratch, this is how you start fast. This formula is how you engineer massive success. Now the question is this: Do you want to start slow, and fade away from there? Or are you ready for a launch that will change the future of your business and your life?

The Business of Love - Cheris Hodges
2010-05-01

Jill Atkinson has it all: a successful business, good friends and the respect of the Atlanta corporate community. But when the lights go down at night, all she has is loneliness. Jill hasn't allowed a man to get close to her since her last relationship ended in betrayal. As the New Year dawns, Jill arrives home to find a fire ripping through her high rise. Grabbing her laptop and racing down the stairs, she runs right into the arms of firefighter Darren Alexander. Darren has had his fill of lying women. His ex-wife lied about her fidelity, but in spite of his distrust of women there is something about Jill that appeals to him. Jill wants to love Darren, but her past stands between them. When the truth comes out, she may lose everything they have built together.

The Business of Love - Kerri Keberly 2021-05-15
The god of love must turn mortal enemies in to lovers or lose his immortality--and his last shot at winning back his own true love's heart--forever.

The Business of Love - Kerri Keberly 2021-05-22
Cupid's working overtime.Late for his annual performance review, Cupid finds himself up the

River Styx without a paddle when his boss threatens to fire him. Luckily, he sweet talks his way into a second chance, but his last shot comes with an impossible deadline.He's got six months to turn mortal enemies into lovers or he loses his immortality-and his one true love's heart-forever.No problem for the god of love, right? Well?Liz Johnson thinks love at first sight is a bunch of crap. Then she meets her new coworker, Leo Simmons, and her theory totally hits the fan... and splatters everywhere. Even worse, Leo thinks he's God's gift. When he turns on the charm because she won't give him the time of day, she'll be damned if her resolve crumbles to hell.The kicker? Neither knows Cupid is posing as their new boss. Or that he's using every matchmaking trick in the book to stop fate from taking his wings-and their lives. Will Cupid hit his mark? Find out in this hilarious modern-day twist on the mythology you know and love.

The Business of Love - Kerri Keberly 2018-12-21
Love is patient, love is kind . . . Love is late for work. Again.When the time-challenged god of love has six months to turn mortal enemies into lovers, things get real. She thinks true love is total crap.Liz Johnson hates love--until she locks eyes with the hot new marketing guy and her theory crumbles. Terrified his charm will break through what's left of her self-imposed walls of solitude, Liz wastes no time hauling out the bricks and mortar to rebuild the fortress surrounding her carefully guarded heart.He thinks he's God's gift to women.Leo Simmons is irresistible . . . or so he thought. When his new co-worker refuses to give him the time of day, he decides to melt her icy glares just to prove he can. But despite her tattoos, ill temper, and the possibility she may be a cyborg, his strategy to get her into bed becomes a sole venture to make her smile.Cupid thinks he just might have to kiss his wings goodbye.Little do they know their boss is actually, Eros, the god of love, posing as a mortal and using every matchmaking trick in the book to turn enemies into lovers. On top of an already impossible deadline, he must hit his mark before Liz's fast approaching 25th birthday. Fail, and she dies, taking his immortality with her.The Business of Love is a feel-good, laugh-out-loud Romantic Comedy that sparkles with the wonder of first impressions.

the magic of second chances, and the power of true love.

Love as a Business Strategy - Mohammad F Anwar 2021-04-09

To increase revenue, improve customer experience, and develop higher-performing teams, it's time for leaders to stop looking for quick fixes to complex business problems and start building a culture of love. Yes, love. Anchored by Softway's own transformational journey, Love as a Business Strategy offers a new, people-first framework for achieving any business outcome-written by folks that aren't fans of run-of-the-mill business books. As a matter of fact, Love as a Business Strategy is so chock-full of real-world examples of mistakes, heartbreak, and redemption that it reads more like a juicy exposé than a business book. Love as a Business Strategy steers clear from piety and theoretical concepts and instead shares

grounded stories of resilient people running a real business. A business, as you'll come to find out, that was on the brink of disaster before 'love' took hold. Love As A Business Strategy doesn't preach or mislead, rather it lays out the blueprints for better business outcomes-like better employee engagement, enhanced patient experiences, and increased efficiency-then walks you through it step-by-step. A better way of doing business is possible. The workplace revolution has arrived. Love as a Business Strategy will help you ditch the status quo, embrace humanity, and achieve lasting success.

The Business of Love - John Curtis 2005-09-30

This book provides a step-by-step approach on how to apply business concepts to marriage, such as writing a marital vision statement or a detailed job description for the husband and wife, or how to set up a performance appraisal process and compensation s

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